Intro

Leadership is about making changes: big & small. This may included changes to:

- 1. Yourself
- 2. Your organization

Follow these 5 steps to <u>clarify</u>, and then <u>follow through</u> on the changes you want to make.

Albert



Focusing Questions

Diagnose

- 1. What exactly is the current problem? What needs to change?
- 2. Why is it a problem? How do you know it's a problem? What other problems is it causing?
- 3. What **caused** this problem? How did it come to be like this?
- 4. Do you need more information about the problem before continuing? Has anyone else already solved this?

Goal

- 5. What is the **end goal**? What **specific change** do you want to make?
- 6. When do you want the change to be finished?
- 7. How exactly will you evaluate whether the goal has been achieved? Do you want several evaluations?

Plan

- 8. What are <u>all the steps</u> needed to accomplish the goal? (Write separately)
- 9. Who needs to participate/agree?

Do

10. You and everyone else (from step 9) follow your plan (from step 8).

Evaluate

- 11. Evaluate progress (see **step 7**).
- 12. Is the problem solved? If not, jump back to step 1.

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